
Realized Solutions, Inc.



Corporate Resume

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Revision Sheet

Version	Date	Description of Version	Initials
1.0	8/1/2005	Ready for Submission	JWB
1.1	12/1/2005	Updated client references	JWB
1.2	8/17/2006	General Updates	JWB
1.3	12/4/2007	Address Update	JWB
1.4	1/28/2009	Edit Company Overview to add language for no subcontractors/outsourced code, fix grammatical (usage) error, add TWS in Principals, update the Clients list	TWS
3.1	3/17/2009	Client list updated	JMS
4.1	8/12/2009	Removed TWS from Principals	JMS
5.1	4/12/2010	Removed DA from Principals	JMS

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Company Overview

Realized Solutions, Inc. (RSI) is a Connecticut based custom software developer and Application Service Provider (ASP). Incorporated in May of 2003 in the State of Connecticut, the company provides custom software solutions to various organizations; including, the Parking Industry, Financial Institutions, Manufacturers, and Insurance Companies. We offer our practical experience and genuine expertise as a reliable, high quality alternative to in-house resources. Our teams are experienced in all aspects of the development process; from analysis, design and implementation to application testing and project management.

RSI prides itself in producing high-quality systems, on time and on budget. We accomplish this by following industry proven software design principles and processes. We have a proven track record in estimating the size and cost of software projects, large and small.

We fulfill our commitments using in-house staff. We do not sub-contract work to third party providers, nor do we outsource or send work offshore.

RSI currently employs approximately 15 people in Connecticut, 80% full time and 20% part time. Our company is built on the assumption that the management of information technology for business is like legal advice, accounting, graphic arts, and other bodies of knowledge, in that it is not inherently a do-it-yourself prospect. Smart business people need to find quality vendors of reliable hardware, software, service, and support. They need to use these quality vendors as they use their other professional service suppliers; as trusted allies.

Realized Solutions is such a vendor. We serve our clients as a trusted ally, providing them with the loyalty of a business partner and the economics of an outside vendor. We make sure that our clients have what they need to run their businesses as well as possible, with maximum efficiency and reliability. Many of our information applications are mission critical, so we give our clients the assurance that we will be there when they need us.

Skills and Experience

The team at Realized Solutions is comprised of motivated individuals with a diverse background in various disciplines. Our rich blend of fresh, new talent and seasoned professionals, of engineers and artists, builds an environment for imaginative and creative, yet practical and workable solutions. Our employees have a broad range of backgrounds and experience, making an agile team that can hit the ground running, easily adapting to a variety of projects and tools.

RSI provides a broad range of consulting and contract services. We work closely with our clients to achieve a combination of quality and speed that appropriately meets the needs of the project. We communicate often and clearly, using whatever means the client finds most appropriate.

Services

We specialize in the following services:

- Software Architecture, Design, and Specification
- Database Design and Administration
- Software Project Management
- Custom Software Development
- Hardware Integration
- Data Conversions

Tool Set Summary

- Programming: C#, VB.Net, Visual Basic 6, ASP, Javascript
- Platforms: Microsoft Windows Vista, XP, Windows CE, eXP, Citrix
- Databases: Microsoft SQL Server (2008, 2005, 2000 and 7), Providex
- Reporting: Crystal Reports (XI, 10, 9, 8.5)
- Development Approaches: Agile, SDLC, eXtreme Programming (XP)
- Systems: Windows UI, DLL's, Web Services, Windows Services, SQL CE

Principal

John Beyer, President/CEO and Co-Founder

John Beyer is a senior consultant and the President and CEO of Realized Solutions, Inc. He has been involved in the field of Information Technology for over 20 years with a wealth of experience in software development, computer security, and system integration. He has provided consulting services to numerous organizations large and small. From 1998-2003, Mr. Beyer served as Vice-President/Treasurer of KVA Communications, New York, New York.

Clients

It has been our pleasure to work with a diverse group of clients, including the following:

